

# MUHAMMAD SALMAN ALI KHAN

✉ msak670@gmail.com

☎ +966 56 020 8584

☎ +923 36 086 9430

📍 Karachi, Pakistan

## PROFESSIONAL SUMMARY

I am an Odoo Techno-Functional Consultant with 8 years of experience, and certified expert in Odoo V13, V15, and V16. I have a proven track record of managing projects from pre-sales to go-live, and have worked with clients from a range of industries including Manufacturing, Retail, Commerce, Construction, Education, Financial institutions, Health care, Hotels, Media, Oil & Gas, and others. With my extensive knowledge of Odoo, I can help the companies to streamline business processes, automate workflows, and increase efficiency.

## SKILLS

- Odoo
- Python
- PHP
- Service Consultant Assistance
- Consultant Plus
- Functional Training
- MYSQLI
- WORDPRESS
- OPENCART
- MAGENTO
- BIG-COMMERCE
- Project Lifecycle Management
- Enterprise Implementations
- Definition & Analysis
- Project Scheduling
- Team Building & Leadership
- Quality Assurance
- Additional Skills
- Data Entry Expert
- Web Scraping
- Website cloning
- Open Cart
- Big Commerce
- Promotional Videos Making
- Great Communication skills
- Fast learner with a positive attitude
- Technical Presentations

## WORK HISTORY

### Anaconex Solutions Pvt. Ltd - Sr. Functional Consultant

*Karachi, Pakistan • 11/2020 - Current*

- Anaconex is a Gold partner of Odoo in Pakistan and a global IT services provider with a strong Technical base of Professionals, managed by highly experienced specialists that meet the strategic objectives of our clients
- They provide ERP solutions to all the sectors here in Pakistan as well as in Middle East
- My responsibilities start from project execution
- I engage in all process of project implementation with all financial & other areas, by collaborating with the functional consultant team as well as developers
- I also take part in designing new screens for clients that are not available out of the box.

### Knova Software Technologies Pvt. Ltd - Business Unit Head

*12/2017 - 11/2020*

- KNOVA is new partner of Odoo in Pakistan, they provide ERP solutions to the SMEs
- My responsibilities start from lead generation to project execution
- I involve in all process of project implementation, by collaborating with the sales team, functional consultant team as well as developers

- ERP Systems
- Data Reports
- Team Meetings
- Strategic Planning
- Resolving Technical Problems
- Data Flow Diagrams (DFDs)
- Technology Migrations
- Structural Engineering

## EDUCATION

**University of Sindh**  
Hyderabad, Pakistan

*Bachelor of Science:* (Pass)  
Class: First

**Superior Collage of Science**  
Karachi

*Intermediate:* Pre Engineering,  
Mathematics

## CERTIFICATIONS

Odoo V13, V15 & V16 Certified  
Functional Consultant.

- I also take part in designing new screens for clients that are not available out of the box
- KNOVA has various projects in Pakistan as well as in UAE, and they are trying to get in the UAE market
- Recently we have visited UAE for 3 months for some project implementations.

**Gerry's Information Technology, Pvt. Ltd, Gerry -  
Assistant Project Manager**  
01/2017 - 12/2017

- S Apps (Gerry's Information Technology) is a biggest Odoo Gold partner in Pakistan with Offices in Karachi, Lahore, Islamabad, Multan and Faisalabad, providing ERP, MIS, software development and other IT solutions and services
- We have teams with 15+ years of ERP implementation experience and over 20 years of software design and development experience
- Our teams have been involved in more than 11 Odoo implementations so far in Pakistan and UAE.

**Universal Information System, Pvt. Ltd - IT Project  
Manager**  
03/2016 - 01/2017

- Consulted on various projects with large development team to develop systems that allows environmental professionals at a major logistics companies to better manage their legal environmental compliance requirements and individual tasks required for compliance with environmental law
- Oversaw requirements-gathering and proposal, which won the follow-on work for company
- Remotely integrated all issues, code fixes, and releases into deployment
- Managing all social media activities
- Digital Marketing Campaigns.

**Dvrunlimited, INC - Virtual Manager**  
01/2014 - 03/2016

- Managing two Websites and three eBay Stores
- As well as social media marketing campaigns
- Websites:
- [www.dvrunlimited.com](http://www.dvrunlimited.com)
- [www.auctionsecuritycameras.com](http://www.auctionsecuritycameras.com) eBay Stores:

- Dvrunlimited
- 777gadgets
- Security360cameras
- YouTube Channel
- Dvrunlimited inc

### **Upwork - Freelancer**

*11/2014 - 12/2020*

- Job success rate
- Once Top-Rated Freelancer 2,131 Hours Worked on hourly jobs
- Various fixed jobs

### **ACCOMPLISHMENTS**

- Hard worker, Honest, punctual and regular
- Multitasking and active listener
- Self-motivated
- Resolved product issue through consumer testing.
- Used Microsoft Excel to develop inventory tracking spreadsheets.

### **AFFILIATIONS**

Solutions-oriented professional IT consultant who excels at managing projects, collaborating with project teams, interfacing with clients, and deploying technology to build successful solutions for clients. Motivated achiever with almost two years of significant, progressive experience in information-technology consulting, focusing on Web-based and client/server-based applications, custom development projects, as well as customization of packaged products; possess industry expertise, both Upstream and Downstream. Experienced project manager who has successfully led large project teams of 10+ people from requirements-gathering through to implementation and support. Dedicated, self-motivated achiever who is committed to success and adept at juggling multiple tasks in a high-pressured environment. Solid communicator with exceptional team-building skills. Strong problem-solver who can design solutions and assist developers with issues.

## RESPONSIBILITIES

Implemented and supported the Odoo ERP Systems, including 3rd party applications & integration platforms. Provided best practice technology consulting, with primary focus on functional and technical areas of Odoo ERP. Responsible for providing functional and project management assistance to implementation teams for shaping, developing and implementing the ERP solution. Key areas of focus are ERP solution envisioning, technical architecture design, project planning, as well as input to system enhancements & other related applications for the allocated business area project, ensuring that all business requirements are addressed in accordance with the business needs. In depth understanding of the following business areas / ERP Modules: Accounts Receivable, General Ledger, Inventory Management, Financial Management, Production, Sales, Purchasing, Warehouse Management, Human Resource Management, CRM, Project & Service Management and Supply Chain Management. Responsible for scoping, design and implementation of user defined reports and other analytical tools. Analyze, test, document and deploy all customizations done by the technical teams and ensure that no customizations interfere with any other areas of the ERP / systems. Monitored and reviewed corporate and technology goals to ensure they are consistently achieved and maintained.

## PROJECTS

### **Airlift Technologies**

Founded in 2019, Airlift is building Pakistan's largest public transportation network. Our mission is to solve the pain of commuting and making a positive impact on the lives of people. Airlift offers a safe, reliable and affordable solution for the masses. In 2020, we started Airlift Grocer to enable customers to purchase groceries within the safety of their homes and get products delivered in just 45 minutes! With Airlift Express, we want to make online shopping safe, easy, and reliable

Country Operating - Pakistan & South Africa  
Odoo Enterprise - V14 Status - Live

### **Bykea Technologies BV**

Pakistan's Leading On-demand Ride-Hailing and Logistics Service. A journey of building affordable technology solutions that address rampant challenges in the transportation, logistics and payments sector.

Country Operating - Pakistan  
Odoo Enterprise - V14  
Status - Live

### **Marine International Container Terminal (Pvt.) Limited**

Marine International Container Terminal (Pvt.) Limited ("MICT") was incorporated in 2008 as a terminal operating company. In order to further move towards the Marine Group's mission of fulfilling all the logistics service requirements of its customers and other importers and exporters, MICT has been geared towards setting up a container freight station and logistics distribution center in Lahore to cater to the logistics requirement of the industrial center of Punjab.

Country Operating - Pakistan  
Odoo Enterprise - V15  
Status - Live

### **Meximp Technologies**

Meximp Technologies is an established and well known company with an excellent track record in the field of medical, scientific and laboratory facilities provider and laboratory equipment/ancillaries supplier.

We are in 45th year of serving the market. Our name is known as a focused, reliable quality product supplier and a trusted partner.

At Meximp we strive hard in bringing, products of highest quality from world renowned manufacturers to our valuable customers, helping them to serve their patients.

Country Operating - Pakistan  
Odoo Enterprise - V14

Status - Live

### **Pentaexpress**

20+ years of experience in the Express courier industry, coupled with modern E-Commerce cross border protocols and operational superiority makes us an excellent choice as your logistics partner.

The greatest hassle for any E-Commerce entity is to provide for the logistical support, all it needs is a reliable fulfilment partner that can move an item from the point of sale to the customer. With about 23 years of handling logistics in Pakistan, Penta understands what it's like to work on tight schedules and timeframes.

What we do best: Dropship model Fulfillment  
Dedicated customer support Pan Pakistan delivery network

Country Operating - Pakistan

Odoo Enterprise - V16

Status - Live

### **Sara Industries**

Sara Automobile Industries is listed in Motorcycle & Scooter Mfrs. they are known as Union Star Motorcycle manufacturer one of the popular brands in Pakistan providing quality products, The company also manufactures the various product and components in-house in collaboration with leading parts manufacturers.

Country Operating - Pakistan

Odoo Enterprise - V11

Odoo Enterprise - V14 Upgrade

Status - Live

### **Yoca Pvt. Ltd.**

The Young Collective Artists brand was established in 2006 and since then has set new benchmarks for high-quality hand-crafted furniture in Pakistan.

In 2014 the brand became international, being recognized by Architectural Design and subsequently winning international furniture and interior awards 3 years consecutively in Italy. The team's primary ethos is manifest in excellence in design and innovation,

usage of luxury material, the revival of vernacular material and craftsmanship, and sustainability with a larger emphasis on reduced wastage.

Country Operating - Pakistan

Odoo Enterprise -

V13 Status - Live

Much more...